

P&L Report
For the Period Ending September 23, 2019

	1 Month Ended September 23, 2019		Same Period Last Year		9 Months Ended September 23, 2019		Year to Date Last Year	
	Amt.	Pct.	Amt.	Pct.	Amt.	Pct.	Amt.	Pct.
Expenses								
Staff Costs								
Wages								
Front of House								
Payroll - Servers	6,475.21	1.8	10,698.92	3.1	41,526.26	1.6	48,740.34	2.1
Payroll - Bar	8,318.45	2.3	4,510.58	1.3	52,954.11	2.1	31,088.67	1.4
Payroll - Hosts	6,906.09	1.9	5,395.24	1.6	50,774.27	2.0	37,076.87	1.6
Payroll - Busser	3,446.63	1.0	1,460.80	0.4	25,184.18	1.0	3,134.12	0.1
Total FOH Wages	25,146.38	7.0	22,065.54	6.3	170,438.82	6.6	120,040.00	5.2
Back of House								
Payroll - Kitchen	27,123.09	7.5	24,878.82	7.1	210,839.23	8.1	164,721.42	7.2
Wages - Dishwasher	11,839.04	3.3	11,669.50	3.4	72,726.90	2.8	75,204.74	3.3
Total BOH Wages	38,962.13	10.8	36,548.32	10.5	283,566.13	10.9	239,926.16	10.4
Payroll - Management	13,863.93	3.8	34,593.34	9.9	167,297.51	6.5	198,488.26	8.6
Payroll - Bonuses	3,147.73	0.9	0.00	0.0	21,299.91	0.8	0.00	0.0
Total Wages	81,120.17	22.5	93,207.20	26.8	642,602.37	24.8	558,454.42	24.3
Other Staff Costs								
FICA Expense - Employer	10,282.79	2.9	10,415.52	3.0	77,008.07	3.0	63,801.67	2.8
DET-1 SUTA Expense	1,767.45	0.5	1,825.76	0.5	24,930.54	1.0	17,205.63	0.8
940 FUTA Expense	165.04	0.1	215.01	0.1	2,754.01	0.1	2,359.14	0.1
Education & Training	0.00	0.0	0.00	0.0	373.13	0.0	0.00	0.0
Casual Labor	0.00	0.0	510.00	0.1	492.80	0.0	510.00	0.0
Manager Health Insurance	522.03	0.1	427.25	0.1	6,483.47	0.3	4,070.03	0.2
Workers Compensation Ins.	0.00	0.0	0.00	0.0	4,313.06	0.2	4,546.00	0.2
Employee Recruitment Expense	0.00	0.0	0.00	0.0	0.00	0.0	3,683.70	0.2
Other Employee Benefits	200.00	0.1	1,178.78	0.3	5,653.89	0.2	7,066.41	0.3
Total Other Staff Costs	12,937.31	3.6	14,572.32	4.2	122,008.97	4.7	103,242.58	4.5
Total Staff Costs	94,057.48	26.1	107,779.52	30.9	764,611.34	29.5	661,697.00	28.8

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<u>Restaurant Supplies</u>								
Freight Charges - Other	0.00	0.0	130.19	0.0	0.00	0.0	130.19	0.0
Equipment Repairs/Maintenance	190.83	0.1	96.00	0.0	19,142.00	0.7	6,094.46	0.3
Purchase - Paper/Plastic Goods	5,167.85	1.4	3,002.46	0.9	35,176.43	1.4	13,064.16	0.6
CO2 Purchases	208.50	0.1	0.00	0.0	828.00	0.0	1,852.50	0.1
Cutlery & Knives	60.00	0.0	60.00	0.0	540.00	0.0	432.00	0.0
Purch. Smallwares/Other Items	0.00	0.0	0.00	0.0	12.55	0.0	1,294.81	0.1
Dishwashing Supplies	0.00	0.0	53.65	0.0	220.66	0.0	2,249.12	0.1
Cleaning Supplies	209.59	0.1	0.00	0.0	4,135.87	0.2	3,358.58	0.1
Restaurant Supplies	4,053.13	1.1	5,745.33	1.7	37,370.73	1.4	39,532.63	1.7
Total Rest. Supplies	9,889.90	2.7	9,087.63	2.6	97,426.24	3.8	68,008.45	3.0
<u>Advertising & Promotion Expense</u>								
Purchases-Shirts,Hats, Non-Tax	0.00	0.0	150.88	0.0	2,190.43	0.1	835.43	0.0
Advertising - General	377.95	0.1	4,250.53	1.2	25,913.92	1.0	24,145.59	1.1
Uber Eats Expense	7,385.54	2.1	3,325.46	0.9	42,690.77	1.7	12,946.26	0.6
Favor Delivery Expense	0.00	0.0	0.00	0.0	0.00	0.0	165.88	0.0
Door Dash Delivery Expense	2,014.73	0.6	3,240.35	0.9	20,131.71	0.8	29,559.98	1.3
Advertising - Belly Inc	99.00	0.0	99.00	0.0	891.00	0.0	891.00	0.0
Total Adv. & Promo.	9,877.22	2.7	11,066.22	3.2	91,817.83	3.5	68,544.14	3.0
<u>Professional Fees</u>								
Professional & Legal Fees	0.00	0.0	1,782.34	0.5	3,414.99	0.1	16,897.13	0.7
Accounting Fees	1,625.00	0.4	2,875.00	0.8	13,100.00	0.5	13,508.15	0.6
Total Professional Fees	1,625.00	0.4	4,657.34	1.3	16,514.99	0.6	30,405.28	1.3
<u>Credit Card Merchant Fees</u>								
Credit Card Fees - All CC Fees	5,488.80	1.5	5,349.97	1.5	47,937.41	1.8	44,421.36	1.9
Credit Card Merchant Fees	0.00	0.0	0.00	0.0	35.00	0.0	250.77	0.0
CardSmith Fees	0.00	0.0	25.00	0.0	0.00	0.0	1,112.32	0.1
Huskie Card Fees	0.00	0.0	30.00	0.0	0.00	0.0	270.00	0.0
Gift Card Processing	17.36	0.0	22.40	0.0	286.68	0.0	525.38	0.0
Total CC Merch Fees	5,506.16	1.5	5,427.37	1.6	48,259.09	1.9	46,579.83	2.0

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Other Direct Operating Expenses								
Laundry & Linens	1,243.79	0.3	1,034.53	0.3	9,929.85	0.4	7,702.40	0.3
Total Other Direct Op.	1,243.79	0.3	1,034.53	0.3	9,929.85	0.4	7,702.40	0.3
General & Administrative Expenses								
Entertainment - Bands/D.J.'s	26.95	0.0	26.95	0.0	244.23	0.0	242.55	0.0
Office Supplies	1,022.50	0.3	906.91	0.3	8,016.48	0.3	5,286.44	0.2
Flowers & Decorations	0.00	0.0	0.00	0.0	110.00	0.0	1,288.03	0.1
Telephone Expense	114.13	0.0	270.00	0.1	1,501.72	0.1	2,854.53	0.1
Postage	192.00	0.1	133.50	0.0	1,624.30	0.1	1,187.51	0.1
Uniforms	1,465.74	0.4	0.00	0.0	2,725.54	0.1	3,302.47	0.1
Bank Fees	44.10	0.0	101.17	0.0	226.50	0.0	136.17	0.0
Menus & Wine Lists	236.11	0.1	13.00	0.0	585.40	0.0	448.00	0.0
Insurance - General	1,464.39	0.4	1,414.81	0.4	13,129.97	0.5	12,688.87	0.5
Licenses & Permits	0.00	0.0	0.00	0.0	777.99	0.0	160.00	0.0
Dues & Subscriptions	0.00	0.0	175.00	0.1	286.69	0.0	549.37	0.0
Charity & Donations	0.00	0.0	351.00	0.1	88.00	0.0	1,492.00	0.1
Point of Sale System Costs	1,121.40	0.3	1,105.73	0.3	13,361.75	0.5	5,675.91	0.3
Payroll Service Fees	411.00	0.1	552.50	0.2	4,156.50	0.2	3,780.75	0.2
Finance charges	63.96	0.0	0.00	0.0	465.33	0.0	298.68	0.0
Penalties & Interest	1.00	0.0	0.00	0.0	473.49	0.0	6.37	0.0
Internet Service Provider Fees	0.00	0.0	0.00	0.0	0.00	0.0	294.19	0.0
Overs & Shorts	(0.76)	0.0	95.26	0.0	1,136.46	0.0	816.72	0.0
State Corporate Excise Taxes	331.00	0.1	0.00	0.0	787.00	0.0	456.00	0.0
Annual Reports to States	0.00	0.0	0.00	0.0	244.00	0.0	629.00	0.0
Theft	0.00	0.0	0.00	0.0	100.00	0.0	0.00	0.0
Total G&A Expenses	6,493.52	1.8	5,145.83	1.5	50,041.35	1.9	41,593.56	1.8
Total Controllable Expenses	128,693.07	35.7	144,198.44	41.4	1,078,600.69	41.7	924,530.66	40.2
Net Income From Rest. Operations	121,614.37	33.7	102,363.81	29.4	717,328.06	27.7	678,450.28	29.5

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Occupation Costs								
<u>Rent</u>								
Rent Expense	7,150.00	2.0	6,875.00	2.0	66,860.84	2.6	61,875.00	2.7
Total Rent	7,150.00	2.0	6,875.00	2.0	66,860.84	2.6	61,875.00	2.7
<u>Utilities Expense</u>								
Utilities - Electric	3,818.30	1.1	3,659.14	1.1	29,095.85	1.1	23,355.67	1.0
Utilities - Gas	611.37	0.2	478.61	0.1	8,280.29	0.3	5,683.25	0.3
Utilities - Cable T.V.	719.62	0.2	482.18	0.1	6,481.27	0.3	4,353.70	0.2
Total Utilities Expense	5,149.29	1.4	4,619.93	1.3	43,857.41	1.7	33,392.62	1.5
<u>Other Occupation Costs</u>								
Cleaning and Janitorial	475.11	0.1	1,675.53	0.5	4,185.02	0.2	6,547.56	0.3
Security & Alarm	0.00	0.0	0.00	0.0	421.00	0.0	0.00	0.0
Real Estate Taxes	393.00	0.1	393.00	0.1	3,537.00	0.1	3,537.00	0.1
Refuse Disposal	385.00	0.1	300.00	0.1	3,590.00	0.1	2,955.00	0.1
Repairs & Maint. Facilities	1,289.84	0.4	769.13	0.2	15,633.26	0.6	9,534.29	0.4
Pest Control	285.00	0.1	255.00	0.1	1,870.00	0.1	1,537.50	0.1
Total Other Occupation Costs	2,827.95	0.8	3,392.66	1.0	29,236.28	1.1	24,111.35	1.1
Total Occupation Costs	15,127.24	4.2	14,887.59	4.3	139,954.53	5.4	119,378.97	5.2
<u>Net Income After Occupation Costs</u>	106,487.13	29.5	87,476.22	25.1	577,373.53	22.3	559,071.31	24.3

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	Amt.	Pct.	Amt.	Pct.	Amt.	Pct.	Amt.	Pct.
Ownership Only								
<u>Amortization & Depreciation</u>								
Total Amortization & Dep	0.00	0.0	0.00	0.0	0.00	0.0	0.00	0.0
<u>Net Income After Amortization & Dep.</u>	106,487.13	29.5	87,476.22	25.1	577,373.53	22.3	559,071.31	24.3
Ownership Only Items								
Business Travel/Mileage	1,348.10	0.1	588.86	0.0	10,745.30	0.0	9,251.42	0.0
Truck & Auto Expense	0.00	0.0	0.00	0.0	0.00	0.0	79.00	0.0
Travel Employee Reimbursement	80.00	0.0	0.00	0.0	778.44	0.0	590.00	0.0
Business Meals	163.08	0.0	0.00	0.0	2,008.97	0.0	1,156.27	0.0
Interest Expense-Anthonys Note	493.71	0.4	1,460.69	0.4	8,527.33	0.5	15,727.11	0.5
Management Training	9,230.80	0.0	0.00	0.0	39,576.24	0.0	0.00	0.0
Management Fees	38,611.03	10.7	3,000.00	0.9	78,266.99	3.0	23,400.00	1.0
Total Ownership Items	49,926.72	13.9	5,049.55	1.5	139,903.27	5.4	50,203.80	2.2
<u>Net Income After Ownership Items</u>	56,560.41	15.7	82,426.67	23.7	437,470.26	16.9	508,867.51	22.1