



Rolling 4 Week FLASH Report - for the Week Ending 9/30

	Rolling 4 WK PTD		WE 9/30		WE 9/23		WE 9/16		WE 9/9		
	Amt.	%	Amt.	%	Amt.	%	Amt.	%	Amt.	%	
Sales for This Week:											
Food Sales:											
Food	\$142,994	70.9%	\$34,575	72.9%	\$40,207	73.3%	\$31,607	68.2%	\$36,605	69.1%	
N/A Bev	\$2,199	1.1%	\$481	1.0%	\$560	1.0%	\$554	1.2%	\$604	1.1%	
Total Food Sales	\$145,193	72.0%	\$35,056	73.9%	\$40,767	74.3%	\$32,161	69.4%	\$37,209	70.2%	
Liquor Sales:											
Liquor	\$25,952	12.9%	\$5,818	12.3%	\$6,393	11.6%	\$6,516	14.1%	\$7,225	13.6%	
Wine	\$26,126	13.0%	\$5,645	11.9%	\$6,860	12.5%	\$6,418	13.9%	\$7,203	13.6%	
Beer	\$4,393	2.2%	\$927	2.0%	\$867	1.6%	\$1,224	2.6%	\$1,375	2.6%	
Total Liquor Sales	\$56,471	28.0%	\$12,390	26.1%	\$14,120	25.7%	\$14,158	30.6%	\$15,803	29.8%	
Total Sales This Week	\$201,664	100.0%	\$47,446	100.0%	\$54,887	100.0%	\$46,319	100.0%	\$53,012	100.0%	
Food & Liquor Costs This Week:											
Food Costs	\$42,738	29.9%	\$8,399	24.3%	\$11,099	27.6%	\$10,134	32.1%	\$13,105	35.8%	
N/A Bev. Costs	\$1,052	47.8%	\$322	66.9%	\$74	13.3%	\$540	97.5%	\$115	19.1%	
Liquor - Beer - Wine											
Liquor	\$7,875	30.3%	\$2,333	40.1%	\$473	7.4%	\$3,056	46.9%	\$2,013	27.9%	
Wine	\$9,413	36.0%	\$2,201	39.0%	\$2,907	42.4%	\$3,293	51.3%	\$1,013	14.1%	
Beer	\$1,615	36.8%	-\$92	-10.0%	\$880	101.5%	\$827	67.6%	\$0	0.0%	
Total Liquor-Beer-Wine Costs This Week	\$18,903	33.5%	\$4,442	35.8%	\$4,260	30.2%	\$7,177	50.7%	\$3,025	19.1%	
Total Costs This Week	\$62,693	31.1%	\$13,162	27.7%	\$15,434	28.1%	\$17,851	38.5%	\$16,246	30.6%	
Operations Labor Cost This Week:											
BOH Direct Labor											
Dishwasher vs. Food Sales	\$5,171	3.6%	\$218	0.6%	\$796	2.0%	\$2,052	6.4%	\$2,105	5.7%	
Kitchen Line vs. Food Sales	\$25,597	17.6%	\$6,454	18.4%	\$5,946	14.6%	\$5,944	18.5%	\$7,252	19.5%	
Total BOH Labor	\$30,768	21.2%	\$6,672	19.0%	\$6,742	16.5%	\$7,996	24.9%	\$9,358	25.1%	
FOH Direct Labor											
Servers	\$7,649	3.8%	\$939	2.0%	\$3,194	5.8%	\$2,302	5.0%	\$1,214	2.3%	
Bar	\$2,924	1.4%	\$755	1.6%	\$759	1.4%	\$826	1.8%	\$583	1.1%	
Host	\$2,949	1.5%	\$669	1.4%	\$703	1.3%	\$771	1.7%	\$806	1.5%	
Bussers	\$4,800	2.4%	\$1,200	2.5%	\$1,200	2.2%	\$1,200	2.6%	\$1,200	2.3%	
Total FOH Labor	\$18,321	9.1%	\$3,564	7.5%	\$5,857	10.7%	\$5,099	11.0%	\$3,802	7.2%	
Management	\$6,200	3.1%	\$2,100	4.4%	\$1,000	1.8%	\$1,000	2.2%	\$2,100	4.0%	
Payroll Tax Burden	\$6,859	3.4%	\$1,566	3.3%	\$1,701	3.1%	\$1,686	3.6%	\$1,907	3.6%	
Total Operations Labor Cost This Week	\$62,148	30.8%	\$13,901	29.3%	\$15,299	27.9%	\$15,781	34.1%	\$17,167	32.4%	
This Week's PRIME Cost	\$124,841	61.9%	\$27,063	57.0%	\$30,733	56.0%	\$33,631	72.6%	\$33,413	63.0%	